ESTRAZIONE MENSILE PROFILI EEN PER GRUPPO EEN, CT CLUSTER E CT INTERNAZIONALIZZAZIONE Ricerca partner gennaio 2020

Titolo	Tipologia	Descrizione	Leggi il profilo
Bulgarian producer of shoes parts is looking for manufacturin g agreements.	Business Offer	This Bulgarian producer of different parts of the shoe - shafts, quarters, tongues, eyelets, throats, laces, vamps, throat lines wants to expand its production activities and to enter new markets. The company is looking for a manufacturing agreements with similar companies from across European Union for concluding of manufacturing agreements. Type of partner sought: the company is looking for shoe producers or suppliers, who might be interested to order the company's products under their own design and brand and to cooperate under manufacturing agreement.	
Belarusian manufacturer of pet products for cats and dogs seeks distributors	Business Offer	A Belarusian manufacturing and trading company, which produces pet products for cats and dogs of all breeds and sizes, such as various game centres, scratching posts, lodges, beds and mattresses using various materials to choose from, is looking for partners under distribution services agreements. Type of partner sought: the Belarusian company is looking for foreign partners to distribute its products.	Sei interessato al profilo? Scrivi a een1@confindustria.lo mbardia.it
Polish producer of beverages seeks distributors	Business Offer	Warsaw based trade and production company specializes in the production of own brand beverages made with natural certified ingredients and flavors, and FMCG products of global brands supply. The company is now further expanding its international network and is looking for distributors (i.e. shops, pubs, warehouses) operating in food/beverage markets ready to extend their offer with the new beverages, as well as Fast Moving Consumer Goods (FMCG) partners for global brands' distribution purposes. Type of partner sought: the company is interested in business partnership with country level distributors experienced in implementing new brands. They are open to product adjustments in order to bring a competitive offer on the local market. The client can also consider the possibility of signing an	Clicca qui Sei interessato al profilo? Scrivi a een1@confi ndustria.lo mbardia.it









		exclusivity contract. They also look forward to setting a	
		·	
3.4	D :	longterm cooperation with FMCG trading companies.	CII.
Manufacturin		A Swedish startup, based south of Stockholm, has designed a	Clicca qui
	Request	unique nursing top/tank for women breastfeeding. The	
Swedish		design is innovative and totally unique, thanks to the discreet	Sei
startup is		strapless breastfeeding solution. The company is currently	interessato al
looking for a		selling the nursing top through an online shop, and is now	profilo?
manufacturer		looking for suppliers to conclude a manufacturing agreement	Scrivi a
of snap		for 7 mm diameter snap buttons in colours off-white and black.	
buttons for an		Tot y man diameter shap customs in colours on white and classic	een1@confi
innovative		Type of partner sought: Industry/Manufacturer . Tasks to be	<u>ndustria.lo</u>
			<u>mbardia.it</u>
nursing top		performed by the partner sought: Manufacturing and delivery	
		of 7 mm diameter snap buttons Initially in two colours; off-white	
		and black, 2 000 - 3 000 units of each.	
_	Business	A Spanish company dealing with custom software aimed at	Clicca qui
	Request	the cultural and creative industries seeks an international	
offers services		logistic operator specialized in handling objects for those	Sei
to the cultural		industries under a services agreement .	interessato al
and creative			profilo?
industries is			
looking for a		is a logistic operator , with expertise in the cultural and creative	Scrivi a
specialist		industries and operating internationally . Special emphasis will	een1@confi
logistic		be laid on the packaging and transport of delicate objects. The	<u>ndustria.lo</u>
		company would like to engage in a services agreement with the	<u>mbardia.it</u>
operator at			
an		specialist logistic operator, which consists in offering the	
international		customers of the company the special services in the field of	
level to sign a		cultural and creative industries (artworks, handmade crafts,	
services		etc) through an API connected to the software, so that the	
agreement		customers can send their pieces of art through this specialist	
		logistic partner.	
Bosnia and	Business	The company was founded in 1995, in the municipality of	Clicca qui
Herzegovina	Request	Bijeljina, Republic of Srpska, Bosnia and Herzegovina . It is	
company	_	engaged in the installation and servicing of car alarms, Sei	
offers		alarms for facilities, video surveillance, ventilation, fire	interessato al
distribution		alarm systems and air conditioning systems. The company is	profilo?
of alarms and		currently looking for certified suppliers of alarms, videos and	â··
surveillance		air conditioning systems under a distribution services	
systems		agreement.	een1@confi
systems		agreement.	<u>ndustria.lo</u>
		Type of portner cought, the Rosnic and Uarzagovinian company	<u>mbardia.it</u>
		Type of partner sought: the Bosnia and Herzegovinian company	
		seeks international business partners , experienced in the field	
		of producing or distributing alarms and air conditioning.	
		Potential partners can be manufacturers and/or wholesalers	
		of these alarm and conditioning systems. All equipment must be	
		certified and in accordance with the minimum and maximum	
		technical specifications indicated. Cooperation with the	









		business partners identified should be based on distribution services agreements .	
A mobile health platform to remotely manage cardiovascula r disease, cancer, neurological conditions	Tech. Offer	A UK digital health company is validating a mobile health platform that is more patient-centric but approved by subject matter experts and working alongside leading clinicians. It allows for multiple users and multiple languages at all times. Licensing is being sought with pharma, biotech, medtech companies in vascular, cancer, neurological disease. At the same time, partners' clinical pathways can be enhanced and validated quickly in the UK under a technical cooperation. Type of partner sought: industry. Specific area of activity of partner sought: Pharma, biotech, medtech companies. Role of partner sought: A collaboration in vascular disease prevention; prostate cancer outpatient monitoring; or neurological research. In a reverse direction, partners' programmes can be enhanced and developed further under a technical co-operation, and validated clinically in the UK.	Clicca qui Sei interessato al profilo? Scrivi a een1@confi ndustria.lo mbardia.it
Development of functional food ingredients from underutilised okara	Tech. Offer	Despite being nutrient-rich, the use of okara (soy pulp) as human food is limited due to its high amount of indigestible fibre and low palatability. As a result, tonnes are discarded as food waste or recycled as animal feed. A Singapore institute has developed a cost-effective enzymatic and fermentation technique to transform okara as a functional ingredient for innovative food applications. The institute seeks licensing partnerships with MNEs/SMEs of all sizes. Type of partner sought: the institute is keen to establish a licensing partnership with MNEs or SMEs of all sizes where the partner could license the technology and further develop it to introduce it to its customers.	Clicca qui Sei interessato al profilo? Scrivi a een1@confi ndustria.lo mbardia.it
Femtosecond laser enabled material processing SME is offering their tools and technologies for custom 3D nanofabricati on	Tech. Offer	A Lithuanian SME with operational expertise in laser micromachining, polymerization and optics solutions is offering tools and technologies for true 3D laser fabrication with custom design components at micro and sub-micro scale. The partners are offered nanofabrication labs and devices for acquisition under commercial agreement with technical assistance, or services for manufacturing complex custom microstructures in glass and polymers under technical cooperation agreement. Type of partner sought: commercial companies and research institutions in the fields like (not limited to) transparent material processing and manufacturing, watch element production, nanostructures in medicine, micro-robotics, cell culture research, space exploration and etc. can take advantage	Clicca qui Sei interessato al profilo? Scrivi a een1@confi ndustria.lo mbardia.it









		of the offer. Partners that are interested in acquisition of	
		nanofabrication setups and devices are sought for commercial	
		agreements with technical assistance. Partners that require	
		services of true 3D laser fabrication with custom design	
		components at micro and sub-micro scale are sought for	
		technical cooperation agreements.	
	Tech. Request		Clicca qui
solutions to		looking for solutions to ensure that their catering waste	
ensure that		becomes a mono stream that can be recycled in a high-quality Sei	
catering		manner. The company is looking for partners to develop	interessato al
waste can be		alternative materials and products to make them suitable for	profilo?
recycled as a		processing as a mono-stream of waste in the frame of a	Scrivi a
mono stream		technical cooperation agreement. This request refers to an	een1@confi
		innovation challenge published on an open platform.	ndustria.lo
			mbardia.it
		Type of partner sought: companies and organisations active in	moardia.it
		the development and/or manufacturing of materials and	
		products that are technically regarded as one type of material	
		suitable to be processed in a mono-stream of waste. Role of	
		partner: Joint development (or the continuation of a	
		development) of one or more materials and products that could	
		replace existing materials and products and make them suitable	
		for processing as a mono-stream of waste. Apply knowledge	
		about the circular economy.	
A Chinese	Tech. Request		Clicca qui
company	•	manufacturing of household appliances. Currently, the	
seeks		Chinese company seeks refrigerator humidity control, food	Sei
household		freshness detection sensor and low-temperature refrigeration	interessato al
refrigerator's		semiconductor chip technology from European market. The	profilo?
innovation		Chinese company prefers commercial agreement with	Scrivi a
technology		technical assistance cooperation method.	een1@confi
from		•	ndustria.lo
European		Type of partner sought: European universities, companies or	
market via a		research institutes from household refrigerator industry.	mbardia.it
commercial		Potential partners need to have mature technologies that can be	
agreement		used into production.	
with technical		•	
assistance			
cooperation			









Progetti europei

Titolo – Cliccare sul link	Descrizione	Call
per leggere la		
descrizione		
H2020 FET Proactive	A French research centre will act as	H2020: FET Proactive –
consortium developing a	coordinator for a project under FET Proactive	Boosting emerging technologies
technology to monitor	aiming to develop a new type of ultra-low	<u>- FETPROACT-EIC-08-2020 -</u>
marine biodiversity seeks	power bio-acoustic sensors to monitor	Environmental Intelligence
an industrial partner	marine biodiversity. It is looking for an	
	industrial company with marine operations to	Sei interessato al profilo? Scrivi
	join the project. The partner will be involved	a
	from the very beginning, providing real	een1@confindustria.lombardia.it
	operational scenarios and industry	
	specificities, all the way to testing in-situ	
	prototypes at the end of the project.	
	Type of partner sought: the consortium is	
	looking for an industrial partner to join the	
	consortium, preferably a big company with	
	industrial sea operations in the field of oil and	
	gas and/or fisheries fleet operations, and/or	
	matitime transport operations. Indeed, the	
	consortium is looking to cooperate in the	
	following way:	
	- work with the partner and the user	
	communities to upgrade requirements and	
	provide a system that allows easier	
	transition to manufacturing and	
	operations, bridging the gaps between	
	science, industry and government.	
	- evaluate in real operational scenarios	
	collaborating with pre-defined scientific and	
	oceanographic missions, observatory	
	maintenance and the industrial partner based	
	on his sea operations	
	- test in-situ prototypes in collaboration with	
	the partner.	
	The partnership will be under a research	
Manufacturing CME	cooperation agreement under H2020.	112020. DHI2 A B E
Manufacturing SMEs	A German company is looking for a	H2020: DIH ² A Pan-European
sought for open call for	manufacturing SME that would like to	Network of Robotics DIHs for
agile robotized	complete a use case on data-driven robotics	Agile Production
manufacturing under	via a digital twin solution funded by the	









subcall of H2020 **Innovation Action**

DIH², a network of Robotics Digital Innovation Hubs for Agile Production. Digital twin is a computerized version of a physical asset or the poduction process based on data collected by sensors. The German company specializes in using this data for the creation, sharing and monetization of value. The partner needs to supply a use case.

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Type of partner sought: the German company is looking for European SMEs working in the manufacturing field. The SME needs to supply a use case on which the project will be build. Data-driven robotics shall be the core solution in the use cases they want to complete in the joint project. Machine (i.e. robot, etc) and process data as well as metadata shall be accessible on the end-user side. Their integration and processing will lead to digital twins exploited to deliver advantages processes efficient robotized manufacturing. Therefore, targeted benefits shall be quantifiable. Algorithms for data processing can be provided by the end-users. The German company invites end-users to their needs in their robotized manufacturing with them for a joint adjustment of the project objectives.

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H2020 - A Turkish company experienced in additive manufacturing and medical 3D printing based on custom made implant production, is looking for partners for a Eurostars project

An innovative Turkish company specialized in additive manufacturing and medical 3D printing focuses on custom made implant production for craniomaxillofacial patients. Using custom made implants creates biodegradable alternatives that can deliver benefits in a more controlled fashion at the defect site. The company is looking for partners to submit a proposal for the Eurostars programme.

Type of partner sought: company is looking for reliable R&D partners (possible future business partners) such as SMEs, institutes and universities. These partners would have a focus on any of the below:

Eurostars

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Custom made implants, Additive manufacturing process development Preclinical/clinical trial evaluation of the









medical devices - Medical device directive (MDD) and/or medical device regulation (MDR) - Tissue engineering – Orthopaedics

EUREKA/EUROSTARS:
Seeking partners for
developing innovative
products (and related
services) for circular
economy of drinkable
water and beverages

Slovenian group of entrepreneurs led by an investor are seeking partners for solving pollution issues resulting from single-use packaging. The project aims to enable a transition to a circular economy in water management by means of innovative products for drinkable water: a water dispenser offering refined, carbonated or still water; a bottle dispenser serving as a rent station for environmentally friendly bottles. SMEs are sought under research cooperation agreement.

Type of partner sought: partners are sought after in order to help completing the tasks envisaged by the project during a two years' time framework. Partners can be from any EU country. They can be either small enterprises, medium-sized enterprises, or private research institutes that are willing to collaborate on this ambitious entrepreneurial possess Thev project. will in-depth knowledge in one of the following fields: water treatment methods and technologies; water remineralisation and optimization of drinking water; sustainable washing systems to collaborate in the project and contribute to the development of the innovative product described in the description field. Under **research cooperation agreement** the partners will share their know-how, skills and resources with the other partners of the project, with an aim to help integrating technology for the remineralisation of purified water, the purification of tap water and steam cleaning of glasses in the dispensers. Specific R&D activities of partners sought: support in the design and integration of remineralisation of water and tap water purification as well as steam cleaning technology; development of **methods** for closed cleaning system of glasses using steam and other relevant methods/solutions; provide support in IPR development and marketing of the aboveH2020: EUREKA/EUROSTARS

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mentioned products. Partners active in the water and beverages industry with experience in implementing such technologies and integrating them into specific dispensers are particularly welcome. In addition, research institutes or companies with past experience on projects focusing on the circular economy (particularly in relation to water management) will have an advantage.







